

# Fall 2011 Basic IRA Seminar

## Agenda

### Overview of IRAs

- Tax Advantages of Traditional and Roth IRAs
- Duties and Responsibilities of IRA Custodian/Trustee

### Types of IRAs

- Traditional
- SEP
- Roth
- SIMPLE

### Establishing IRAs

- Completing the IRA Applications – Knowing Which One to Use
- Providing Complying Plan Agreement & Disclosure Statement
- Required Projection Schedules • Other Required Disclosures

### Contributions

- Types
- Compensation Limits
- Eligibility
- Spousal
- Annual Limits
- Periodic vs Nonperiodic

### Transfers, Direct Rollovers and Rollovers

- Definitions
- Understanding the Forms and Procedures
- From and to 401(k) Plans

### Roth Conversions

### Distributions

- Reasons
- Withholding Rules
- Qualified Charitable Distributions
- Understanding Roth IRA Distributions

### Required Minimum Distribution Rules for 2011 and 2012

### Administering Inherited IRAs

- Regular Inherited IRAs for Non-spouse Beneficiaries
- New Inherited IRAs for QRP Non-spouse Beneficiaries
- Surviving Spouse Elects to Treat as Own

### Qualified HSA Funding Distributions

A Direct Rollover from an IRA to an HSA

### Question & Answer Sessions Throughout

**REGISTER BY OCTOBER 17, 2011!**

6 Hours Iowa  
Insurance continuing  
education credits  
have been applied for

One should attend this seminar if he or she is:

- New to IRAs and needs to learn basic rules applying to Roth and Traditional IRAs, or
- Looking for an updated, general review course on IRA rules.

This seminar is primarily designed for financial institution personnel who are relatively new to IRAs.

The Basics of IRAs will be covered in an easy to understand fashion.

After attending this seminar, an attendee will understand.

- 1) The role of the IRA Custodian;
- 2) Establishing an IRA;
- 3) Contribution limits;
- 4) The importance of various IRA administrative forms;
- 5) Basic procedures for transfer and rollovers;
- 6) Basic procedures for inherited or beneficiary IRAs; and
- 7) The IRS forms prepared by the IRA Custodian to report contributions and distributions.

**CWF is a leader in retirement plan training!  
We invite you to see why!**

 **Collin W. Fritz  
and Associates, Ltd.**  
"The Pension Specialists"™

# Fall 2011 Basic IRA Seminar

## Sign Up By Oct. 17 and Save \$100!

To Register Call  
1-800-346-3961.

Fee Before Oct. 17, 2011:  
1st attendee \$185

2nd through 5th attendees  
from the same financial  
institution \$160 each

Fee AFTER Oct. 17, 2011:  
1st attendee \$285

2nd through 5th attendees  
from the same financial  
institution \$260 each

Please call for quote for more  
than five attendees

### Additional Seminar Fees:

\*\*Continuing Education  
Insurance Credits – \$10

*Cancellation Policy: If you give  
at least 3 weeks notice of your  
cancellation, then a refund will  
be made less a \$25 processing  
fee per attendee. Less than 3  
weeks, no refund. Substitutions  
are welcome.*

Special Needs: Please contact  
CWF well in advance of the  
seminar if any attendees have  
special needs, such as wheel-  
chair accessibility, or dietary  
restrictions. We will gladly  
accommodate such needs,  
whenever possible.

Seminar Cancellation: Should  
CWF need to cancel a seminar  
for any reason, attendees will be  
notified as soon as possible.

*Notes: No audio/video record-  
ing, cellular phones, or smoking  
will be allowed in meeting  
rooms. We encourage you to  
dress casually as there may be  
temperature changes in the  
meeting room.*

**Storm Lake**  
Tuesday,  
November 8

**Des Moines**  
Wednesday,  
November 9

**Coralville/  
Iowa City**  
Thursday,  
November 10

**Mason City**  
Friday,  
November 11

**Seminar Hours 9:00a.m. to 4:00p.m. Registration Half Hour Prior.**

**Seminar fee includes materials, coffee, soft drinks, and lunch.**

*Seminar site information to be provided soon.*

**\*6 Hours Iowa Continuing Education Insurance Credits Applied For\***

**Register Today! By Phone, Online, or Fax.**

## Fall 2011 Basic IRA Seminar

If this registration is faxed or processed on-line—  
please hold payment until you are invoiced.

### Please type or print:

SEMINAR CITY/STATE: \_\_\_\_\_ SEMINAR DATE: \_\_\_\_\_

INSTITUTION NAME: \_\_\_\_\_

ADDRESS: \_\_\_\_\_ CITY: STATE: ZIP: \_\_\_\_\_

PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_

ATTENDEE—NAME \_\_\_\_\_ E-MAIL: \_\_\_\_\_

ATTENDEE—NAME \_\_\_\_\_ E-MAIL: \_\_\_\_\_

ATTENDEE—NAME \_\_\_\_\_ E-MAIL: \_\_\_\_\_

### Indicate method of payment:

Check Enclosed (Make payable to Collin W. Fritz & Associates, Ltd.)

Bill Me – Contact Person \_\_\_\_\_

Office Use Only: Acct. No. \_\_\_\_\_ Date \_\_\_\_\_



PO Box 426, Brainerd, MN 56401  
Phone 800-346-3961 • Fax 800-211-0760

www.pension-specialists.com e-mail info@pension-specialists.com

- I would like to receive future notifications via email at this address: \_\_\_\_\_
- If you would like to be removed from CWF's fax/mailling list, please check the box, provide your fax number here: (\_\_\_\_\_) \_\_\_\_\_, and fax this sheet back to us at 1-800-211-0760. In case we have trouble locating your fax number in our database, please provide your phone number so we can contact you (\_\_\_\_\_) \_\_\_\_\_.